Introduction

One of the biggest public issues in the 21st century is the state of health care in America. From escalating costs, to prescription drug coverage, to the aging of the population, it's clear that the nation's health care establishment is facing unprecedented challenges.

As the Obama administration and Congress grapple with reforming the health care system, Future of Music Coalition (FMC) offers insight into health insurance conditions for one sector of the American public: musicians. FMC has been active on this issue since 2002, when we conducted an online survey of musicians and found that 44 percent of survey respondents did not have health insurance — more than twice the average of the general US population at the time. The cost of coverage was clearly a leading factor for those polled, but musicians and songwriters also face structural problems that are unique to this creative class. In response to our initial assessment, FMC implemented HINT — the Health Insurance Navigation Tool — which has, since 2005, provided hundreds of musicians with personalized, confidential advice about their health insurance options.

In March 2010, FMC conducted another health insurance survey to assess the current landscape of uninsured musicians. Of the 1,451 respondents, 33 percent did not have health insurance. This is lower than the 44 percent we calculated in 2002, but still twice the national average of 18 percent of the US population. Cost is still the prevailing factor, but the results also indicate that musicians are not fully aware of the group plans and other affordable options available to them.

This report summarizes what we've learned through our survey research, interaction with musicians and managers and direct service work with musicians via HINT from 2002–2010.

Health Insurance and Musicians: Why Surveys Matter

In 2002, FMC conducted an online survey to gauge the level of health insurance among working musicians. The survey found that, of the nearly 2,700 respondents, 44 percent did not have health insurance. Our 2002 report, Health Insurance and Musicians, detailed the results of the survey, discussed the grave consequences of so many uninsured American creators, and articulated FMC's plan to tackle the issue on behalf of musicians.

In March 2010, FMC replicated this online survey, asking many of the same questions that we posed in 2002, and a few more.

FMC conducted this revised survey for two reasons: first, FMC, service organizations and the music press have been quoting FMC's survey data gathered in 2002. It was simply time to re-ask the questions and assess the current state of health care among musicians, especially with the public focus on health care reform. Second, after educating musicians and providing personalized advice via our HINT program since 2005, FMC was curious: are musicians more likely to be insured now than in 2002? What are the barriers to coverage? And what can FMC and advocates for the creative community do to further increase musicians' access to affordable health insurance? With the passage of the health care reform legislation in March 2010, FMQ hopes that some of the generic roadblocks - denial of coverage based on pre-existing conditions, for example - will diminish, though we expect musicians will need help navigating the reformed health care landscape and understanding how the law impacts the creative class, and their lives.

Survey Methodology

Survey Methodology

The March 2010 survey included 20 questions, both closed and open-ended (See Appendix A for survey questions). Participants provided anonymous information about what, if any, health insurance coverage they held, who provided it and how much it cost. Additionally, the survey asked about the level of familiarity respondents had with existing musician-focused plans and their willingness to switch to other plans.

FMC also included questions that would help us understand the kinds of musicians that were answering the survey. In addition to typical demographic questions related to age, gender, household income and marital status, we asked how much time they spend on music, how much of their annual income is derived from music, whether they belong to any professional musician associations, and whether they have technical or recording credits on at least six commercially released tracks. These questions made it possible for us to parse the core data - whether or not the respondents had coverage - and determine

those factors that affect the musicians' likelihood of being insured.

Data collection began on March 2, 2010 and ran until April 7, 2010. We promoted the existence of the survey to roughly twenty-five groups that represent or have direct contact with tens of thousands of artists, including musician unions, service organizations, artist managers and publicists and digital aggregators with large client bases. The survey was mentioned in a number of press articles and blogs, including Billboard, Pitchfork and The Chicago Tribune. Finally, we informed our 6,000 newsletter subscribers and used our blog, Twitter feed (18,000 followers) and Facebook page (2,000 fans) to encourage them to both complete the survey and pass the link along to other musicians.

Risks and Limitations

Online survey research is inexpensive, quick, and automates much of the data processing. We do, however, recognize its inherent limitations. First, because the survey is online, it is limited to those with internet connections and a reasonable level of skills in website navigation. While the numbers of Americans who have internet connections continues to increase, there is still a percentage of the population that does not have consistent access.1

Second, we recognize the problem of limiting the population of respondents to "musicians." As there is no single agreed upon definition of "musician" such a survey could encompass everyone from working professionals, to songwriters, to hobbyists. Still, we were less concerned about creating strict criteria as pre-qualifiers for the survey. Instead, we included a number of questions that attempted to categorize their level of participation - the percentage of their time they spent being a musician, the percentage of their income derived from being a musician, number of professional credits on commercial releases and membership in key professional service organizations. During the data analysis phase we filtered out those respondents who answered less than 20 percent for both the time and income questions, and did additional cross-tab and filtering work based on various criteria.

Third, we recognize the risk of self-selection bias in a survey like this. The musicians who are most likely to feel compelled to respond to a survey about whether they have health insurance are those who have had a bad experience or are unsatisfied with their current situation. As a result we would expect the numbers to skew higher, with a greater number of respondents being those that do not have health insurance. This is a difficult

¹ According to national survey in December 2009 by Pew Internet, 74% of American adults (ages 18 and

http://www.pewinternet.org/Reports/2010/Internet-broadband-and-cell-phone-statistics.aspx

problem to counteract, but we made it very clear in our promotion effort that we wanted to hear from every musician – whether they had health insurance or not.

Finally, unlike traditional survey research where the population can be randomized and sample criteria controlled, online survey population sizes are essentially unknown and difficult to control with certainty.

2010 Survey Results

The Musicians and Health Insurance survey was available on SurveyMonkey from March 2 – April 7, 2010. 1,451 individuals answered the core question about health insurance, and 1,263 (87 percent) completed the survey.

33 percent of respondents did not have health insurance

Do you currently have health insu	irance? (March 2010)	
Answer Options	Response Percent	Response Count
Yes	67%	978
No	33%	473
	All survey respondents	145

Of the 1,451 respondents, 33 percent (n=978) said they do not have health insurance. This is lower than the 44 percent that responded that they didn't have health insurance during FMC's 2002 survey, but still twice the national average of 18 percent uninsured.

When compared with year 2008 US Census figures – which indicated that approximately 18 percent of the public does not have health insurance – the number of uninsured musicians was more than double. The remainder of this report articulates the factors that contribute to the higher uninsured rate among musicians, and suggests additional strategies to ensure more musicians can obtain coverage.

² Kaiser number

What kind of musicians are uninsured?

FMC recognizes the challenge in surveying a population that has no set definitions or professional membership criteria. Using filters on some specific questions, we have a better sense of the factors that contribute to musicians' access to health insurance coverage.

Those who spend more time or derive more income from being a musician are less likely to be insured.

First, we filtered the results based on responses to time spent being a musician (0 to 100 percent) and annual personal income derived from being a musician (0 to 100 percent).

- Filtering the list to only include respondents who spend more than 20 percent of their time **and** make more than 20 percent of their income from music, the number of uninsured jumps up to 36 percent (n=798).
- Of the respondents who said they spend 100 percent of their time and make 100 percent of their annual income from music (n=245) respondents who we would call "professional musicians" 35 percent do not have health insurance.
- The highest percentage of uninsured occurs in the middle, where we assume the respondents are splitting their time between part time jobs and a music career. Of the respondents who spend more than 50 percent of their time **and** make more than 50 percent of their annual income from music (n=604), 38 percent do not have health insurance.

The results indicate that those respondents who invest more time in their craft are less likely to be insured. This makes sense given the current conditions under which most Americans secure health insurance coverage. According to the Kaiser Family Foundation, 60 percent of Americans under 65 relied on employer-based insurance for coverage in 2008.³ This is especially true of musicians who are straddling two worlds, spending half of their time on music. Since most employees need to work full time in order to qualify for benefits, respondents to our survey who spend more than 50 percent of their time as musicians are much less likely to qualify for employer-based coverage, and probably aren't making enough money from being a musician to be able to afford a private plan.

³ Kaiser Commission on Medicaid and the Uninsured/Urban Institute analysis of 2009 ASEC Supplement to the CPS. http://facts.kff.org/chart.aspx?cb=57&sctn=158&p=1

Membership matters

FMC also asked survey respondents whether they were a member in good standing of any of the following organizations: ASCAP, BMI, SESAC, SoundExchange, AFM, AFTRA, AGMA, The Recording Academy, Folk Alliance, Just Plain Folks, Songwriters Guild of America, Americana Music Association, Chamber Music America, American Composers Forum, American Music Center, or Meet the Composer. Respondents were allowed to check multiple answers, or check "none of these."

805 survey respondents noted that they belonged to at least one of these organizations, with the most prevalent being ASCAP (27 percent), American Composers Forum (24 percent), BMI (17 percent) and AFM (14 percent).

- Of the respondents who were a member of ASCAP, BMI, SESAC or SoundExchange – the US performance rights associations – the number of uninsured dropped to 28 percent.
- Of the respondents who noted they were a member of AFM, AFTRA or AGMA –
 US based unions the number of uninsured fell to 25 percent.
- Those who said they were a member of one or more of the professional musician associations (The Recording Academy, Folk Alliance, Just Plain Folks, Songwriters Guild of America, Americana Music Association, Chamber Music America, American Composers Forum, American Music Center, or Meet the Composer n=453), the number of uninsured decreased to 19 percent.
- Of the musicians who said they were a member of "none of these" organizations (n=429), the number of uninsured jumps to 42 percent.

These results indicate that membership in a professional organization or union has an effect on the musicians' access to health insurance coverage. However, it's important not to misinterpret the results. Of the organizations listed, some of them offer health insurance coverage to their members – the three unions, Chamber Music America, Folk Alliance, Americana Music Association, and American Music Center, in particular – but some simply link to services that provide online quotes for individual plans.

What this data indicates more broadly is that *membership matters*, a point that is underscored by the jump in the level of uninsured among those who belong to no organizations. For some musicians and composers, membership in particular organizations gives them access to group plans at more affordable rates. For others,

membership may imply a commitment to music as a career. Take, for example, respondents who indicated they were members of the Recording Academy/Grammys (n=50). NARAS does not have a health insurance plan for its members, yet the number of uninsured drops to 18 percent. The same is true for those who said they were members of the American Composers Forum (n=304). While it does not have a plan for its members, only 17 percent are uninsured. In these cases, we assume that some musicians recognize the importance of being insured as part of a broader career strategy, and have secured an individual plan.

Major label, indie label, no label? No difference

FMC also asked respondents whether they had a relationship with a record label. While a musician's status associated with a record label is a weaker criteria than others—especially when many of today's musicians and composers can navigate the music landscape without a label—it is still an accepted sign of legitimacy. Survey takers could choose: I release records on my own label; Yes, with an independent label; Yes, with a major label; no contract or relationship; no releases yet; or not applicable.

- For musicians who said they were signed to a major label (n=18 caution: small sample), 33 percent did not have health insurance.
- For musicians who said they're signed to an indie label (n=194), 33 percent did not have health insurance.
- For musicians who said they release their own records (n=246), 33 percent did not have health insurance.

The data suggests that position with a label has little to do with the likelihood of a musician being insured. FMC is not surprised by this finding, given musicians' typical business relationships with record labels, and our knowledge of attempts by some independent labels to provide health insurance coverage to their bands. However, the fact that some of the major label signees are not insured points to a possible gap in understanding about major labels' responsibilities to its signed artists under the AFTRA Sound Recordings Code, which guarantees access to AFTRA's Health Plan to all AFTRA-covered royalty artists under exclusive contract to a label. We discuss the AFTRA plan in detail later in this report.

Household Income

The survey also asked respondents for some standard demographic information including age, gender, marital status and number of children. As indicated in the table below, age, gender, marital status and number of children. As indicated in the table below, household income is a significant factor in musicians' ability to access health insurance, with households earning less than \$35,000 the least likely to be insured.

Vilac is 7	Do you current	Do you currently have health insurance?		
Answer Options	Yes	No	Response Percent	Response Count
	10.5%	33.0%	17.8%	234
ess than \$15,000	23.4%	39.3%	28.6%	375
\$15,000-\$34,000	21.7%	14.1%	19.2%	252
\$35,000-\$54,000	14.3%	6.1%	11.6%	152
555,000-\$74,000	7.2%	1.6%	5.4%	71
575,000-\$84,000	18.4%	1.9%	13.0%	171
\$85,000 or more	4.4%	4.0%	4.3%	56
Don't know	884	427	answered	131
			skipped question	

Not surprisingly, household income plays a huge role in musicians' access to health insurance. Even being the member of a professional organization doesn't eliminate the costs of coverage; for the most part, musicians still need to pay hundreds of dollars out of pocket each month to sustain coverage. It's interesting to note that respondents who have a household income less than \$15,000 are slightly better off than the next highest income tier. We assume this is because very low-income citizens can be eligible for state insurance programs.

Why are musicians uninsured?

Data in the first section articulates some of the personal factors that influence whether a musician is more likely to be insured. While the cost of plans is the most significant factor, there are structural barriers and business arrangements that have made it difficult for musicians to secure coverage.

First, musicians and artists often work on a freelance basis — performing or composing for specific events, albums or projects — with compensation based on a contracted arrangement. This creates two hurdles to obtaining health insurance. First, since they are usually not employees of any particular institution or corporation, they must seek out costly *individual* health insurance policies. Second, because their incomes often fluctuate month-to-month, they may have difficulties keeping up with premiums.

This usually leads to one of two options. Some musicians work extra jobs just to afford or obtain coverage, requiring them to juggle a music career with full-time employment in order to maintain benefits. Others give up, crossing their fingers that they won't get sick or injured, while still others brush health insurance off as a "luxury" that only employees of large corporations can acquire.

This situation is compounded by the reality that health insurance companies often consider musicians and artists an "at-risk" population. Whether this assessment is based on legitimate occupational health risks – frequent road travel, hearing damage, repetitive stress disorders – or by biases inspired by the hypothesized decadence of art culture, this prejudice certainly makes musicians and artists more difficult to insure. Meaning, access to healthcare is all the more imperative, yet artists' attempt to obtain coverage on their own remains a complicated proposition.

Of the respondents who did not have health insurance, cost was the biggest factor

Answers to the survey question "What's the primary reason that you don't have health insurance?" confirm what the household income data above suggests. Of those respondents who don't have insurance, an overwhelming 86 percent of respondents said it was because it was too expensive.

What's the primary reason that you don	t have health insurance? (March 2010)
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Answer C	Options	Response Percent	Response Count
	I can't afford it/it's too expensive	86%	376
	I don't qualify/I have a pre-existing condition	7%	30
	I don't know where to apply for coverage	3%	11
	It's too confusing to apply for coverage	2%	7
	I'm not interested	1%	5
	It's a waste of money	1%	5

Don't know	1%	6
Other (please specify)	20	20
	Answered question	440
	Skipped question	1011

When FMC asked this question in 2002, 76 percent of uninsured respondents cited cost as the primary factor, while 10 percent said that it was too confusing or they didn't know where to apply. The fact that the percentage of respondents who were confused or needed guidance had dropped from 10 percent in 2002 to 5 percent in the 2010 survey may mean that musicians are more aware of the resources available in the community. However, it may simply be a reflection of the heightened awareness of health insurance issues in early 2010 as the news media covered the national debates about health care reform.

A number of musicians supplied written answers in the "other" box that suggested that it's often a combination of factors that leave them uninsured. For example:

"Can't afford it, waste of money, paperwork is overwhelming"

"Combination of cost/confusing language/vast amounts of sleuthing needed to actually find plans that work"

"All of the Top 3"

We set up this question to determine the *primary* reason, but the written answers suggest that some musicians remain daunted by a health insurance system that is confusing, requires excessive paperwork and documentation, and are suspicious of a system that's gotten a bad reputation for denying coverage based on pre-existing conditions or refusing to cover needed procedures.

Some lack knowledge of existing resources, but are willing to join

Since 2005, FMC's HINT program has helped musicians navigate the confusing world of health insurance, through online articles, panel discussions, educational seminars, Op-Eds, press, YouTube interviews and one-on-one consultations. And there are many other advocacy groups and resources available to guide musicians to resources, advice and coverage – AHIRC, Fractured Atlas, LINC, MusiCares, Rock for Health, Columbus Musicians' Co-op – to name a few.

Despite some consistent and multi-faceted efforts to educate musicians, the survey data suggests that musicians still lack a degree of vital information. On the 2010 survey we asked, "Do you know about the health insurance plans offered to musicians by the unions

(AFTRA, AFM)?" 76 percent of respondents (insured and uninsured) were unaware of these plans.

olans offered to musicians by the t	inions
Response	Response
Percent	Count
24%	329
76%	1021
answered question	1350
skipped question	101
	Percent 24% 76% answered question

This is almost identical to the 74 percent who said they didn't know about union-based plans in our 2002 survey.

However, 45 percent of respondents said they would join a PRO or musician organization in order to get health insurance coverage.

Would you join a performing rights organization, promusicians' union to get health insurance coverage?	ofessional music organiz	zation or
Answer Options	Response Percent	Response Count
Yes	45%	602
No	12%	161
Not sure	43%	575
	answered question	1338
	skipped question	113

FMC sees this as a logical direction in which to work. While state insurance laws make it nearly impossible to set up a nationwide group plan, a concerted effort to educate musicians about existing resources such as group plans offered by unions and some professional organizations could greatly improve musicians' understanding of their options.

Of those who do have insurance...

Of those who responded that they do have insurance (n=957), 29 percent are on an employer plan, while 29 percent are paying for it themselves. The number of musicians

paying for a private insurance plan is much higher than the percentage of the general public on private plans, which the Kaiser Commission on Medicaid and the Uninsured/Urban Institute estimates is at 5 percent.⁴

Answer Options	Response Percent	Response Count
My employer	29%	279
I pay for it myself/private insurance plan	29%	275
I'm covered by my spouse's/partner's plan	16%	151
My parents	9%	82
I'm covered by Medicare/Medicaid/state assistant	ce 9%	86
My school	4%	38
I'm covered by COBRA/state continuation	3%	26
My union	1%	13
The military	1%	7
Other (please specify)	19	19
	answered question	9
	skipped question	5

This high percentage of dependence on private plans was also evident in FMC's 2002 survey, in which 37 percent of respondents said they were covered by an employer, while 25 percent indicated they were self-insured.

FMC's Response: HINT

The survey findings indicate that a significant portion of the musician population – 33 percent – remain uninsured. This is lower than the 44 percent that responded that they didn't have health insurance during FMC's 2002 survey, but still twice the national average of 18 percent uninsured.

FMC's response to our initial survey findings in 2002 was to create HINT – the Health Insurance Navigation Tool. Launched in 2005, the project helps musicians cut through the obfuscation and make sense of their options. HINT doesn't sell insurance, but instead

⁴ Kaiser report

provides individualized information to working musicians, for free.

HINT is a multi-faceted project. The HINT website includes six targeted articles that break down the insurance industry jargon and explain some of the complicated concepts in musician-friendly language. Via a simple online form, the site also lets musicians schedule a free, 30-minute telephone consultation, during which they can go over their options on a case-by-case, state-by-state basis with a health insurance expert who is also a musician. FMC uses audio, print and video content to increase awareness of the program's benefits and drive traffic to the website.

We have also found that, in addition to the telephone appointments, in-person conversations are an effective way to connect with managers, label owners and national and local artists who are otherwise too busy to put "get health insurance" on their to-do lists. Over the past four years, HINT's Program Director Alex Maiolo has conducted hundreds of in-person meetings and informational sessions at some of the year's largest music conferences and festivals such as South by Southwest (Austin, TX), the Association of Performing Arts Presenters (New York), TapeOpCon (New Orleans), Pop Asheville (North Carolina), Pitchfork (Chicago), and the Musicians at Work Forum (Chicago).

What options do musicians have?

HINT's primary goal is to help musicians identify resources and strategies that are right for them. In some cases, an individual plan might be the best fit. In others, accessing a state assistance plan will be the most effective. And in others, incorporating the band and acting like a small business could give musicians the ability to form a small group and get lower rates. Other options that are available to some musicians include:

Coverage from an employer or spouse's employer

Before exploring other routes, musicians should be sure they're not missing out on any benefits offered by current employers or, if married, a spouse's employer. Given the advantages of group coverage (including guaranteed coverage – even for folks with preexisting conditions) it is important to review these options as a first step.

Coverage from a major record label

A number of working musicians have a relationship with a major record label – Sony, Universal, EMI or Warner Music Group, or one of their many subsidiary imprints. When

a musician signs a recording contract with one of these companies, the artist typically assigns their copyrights to their songs to the label in exchange for cash advances, recording funds, manufacturing, promotional and marketing support and, if the band is successful, royalties from sales.

Despite the highly financial nature of this arrangement, musicians who are under contract with a major label are not considered "employees" of the company, and therefore are not eligible for any health insurance plans carried by the label. They are, instead, considered contracted labor. FMC advisory board member Tim Quirk, whose band Too Much Joy was signed to Warner Bros in the 1980s, has often articulated a sad fact that he encountered whenever he visited the label's office: the receptionist had health insurance benefits, while the band members who were making the money for the label did not.

However, there has been some positive progress on the major label front. In a September 2003 agreement brokered by the union AFTRA, the nation's four major record labels and approximately 1,200 of their subsidiary labels agreed to make health benefits available for all artists on their rosters.

The agreement, which is part of the AFTRA Sound Recordings Code, guarantees access to AFTRA's Health Plan to all AFTRA-covered royalty artists under exclusive contract to a label. Under the plan, the label makes special contributions to AFTRA's fund on behalf of its artists under exclusive contract based on royalties earned, even if unrecouped. The payment doesn't mean the musician gets health insurance for free; it merely makes the musician *eligible* for AFTRA's plan, meaning that the labels are meeting the union's \$10,000 minimum earnings eligibility requirements on the musicians' behalf. Once eligible, musicians can then sign up for AFTRA's plan as an independent or upgrade to AFTRA's family plan, but the musician would still have to pay the monthly premiums.

Coverage via a payback arrangement

If a musician is working with an independent label – or a label that is not one of the 1,200 signatories to the AFTRA Code – the chances of receiving health insurance from the label are slim. Some indie labels have tried to establish group plans in which artists on their roster would become eligible to join the plan, but would be individually responsible for paying the monthly premiums. In a 2003 article in the *Chicago Reader*, Bettina Richards, who owns the highly acclaimed independent label Thrill Jockey, described her attempt to set up group coverage for bands on her roster:

Artists who recorded primarily for the label could have received coverage for a monthly premium of \$127. "Everybody came back to me griping and moaning, or wanting me to pay for them," she says. "It completely fell apart." For the plan to work, half of the eligible musicians would have had to participate, but Richards couldn't get nearly that many to opt in. "It's a sad commentary that a \$127-amonth expenditure is extremely difficult for many musicians to cover," she says.

One strategy that FMC has seen used successfully by bands signed to larger independent labels (but that are not part of the AFTRA signatory group) is a clause added to the signing contract that allows the band to purchase and administer its own health insurance plan (typically a small business plan), with full reimbursement from the label for the costs of the monthly premiums.

Coverage from unions

The two musician-focused labor unions – AFTRA and AFM – have health insurance plans available to their members. While these plans provide full coverage, FMC found through research and polling that many musicians a) do not know about the existence of the plans, or b) could not meet the annual income requirement that the policies require to qualify for coverage. For example, to qualify for AFTRA's Individual Health Plan, the member must have earned more than \$10,000 but less than \$30,000 in AFTRA-covered earnings in four consecutive calendar quarters or less. While AFM and AFTRA provide much-needed coverage for their members, it is difficult for the average artist to sustain consistent earnings playing union gigs to qualify for such plans.

Coverage from music-focused associations

The US performance rights organizations ASCAP, BMI and SESAC each point to MusicPro Insurance as a way for musicians to insure their instruments, as well as have access to health insurance. However, MusicPro is not an actual health insurance broker. Instead, MusicPro's website simply redirects users to eHealthInsurance.com for quotes from an array of individual or small group plans. Musicians do not need to be a member of ASCAP, BMI or SESAC to access the eHealthInsurance.com quoting network so, in a sense, the PROs are simply providing a link to a website resource that musicians then need to navigate and pay for on their own.

However, a number of other musician-focused associations do offer group plans for their members in select states. Folk Alliance and the Americana Music Association have teamed up with SoundHealthcare, which acts as a broker to obtain health insurance quotes from a variety of health insurance providers. Members of American Music Center

and Chamber Music America may be eligible for group insurance provided by The Entertainment Industry Group Insurance Trust (TEIGIT). Fractured Atlas and the Freelancers Union are two other sources of support. While not musician-specific, each serve the community of independent creators, providing them with access to affordable health insurance in a growing number of states.

Serving Musicians in a Changing Environment

2009-2010 have been transitional years for the health insurance debate, with healthcare reform a priority issue for both the Obama White House and the US Congress. While the recently passed legislation addresses a number of problems, there is still a long way to go before musicians can access affordable plans that allow them to more fully pursue their craft.

The next three years will be particularly critical for musicians, as it will be mandatory for individuals to have health insurance by 2014. And, given the survey results, there's a significant segment of the musician population that is currently uninsured. FMC sees some challenges in the road ahead, especially associated to affordability. Will planned health insurance exchanges make monthly premiums affordable? Will the health insurance companies really change their ways and cover those with pre-existing conditions? As the health care reform pieces are enacted, HINT will be there to help musicians navigate this changing landscape, providing them with practical, individualized advice about what best fits their needs.

In a perfect world, there would be no more benefit shows for ailing musicians, and no more need for HINT. Meaningful health insurance reform is crucial to all Americans, including musicians, and FMC fully supports reforms that would ensure that artists can obtain affordable plans with good coverage, regardless of their age, gender, employment status, location or pre-existing condition. In the meantime, FMC's HINT program is committed to ensuring that musicians have the information they need to make informed decisions about their health insurance options as we move towards a workable solution that benefits those artists whose creativity enriches every aspect of our lives.